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Standardize Virtual Design and Construction Performance Metrics and Key Performance Indicators

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The Case for Standardized Metrics

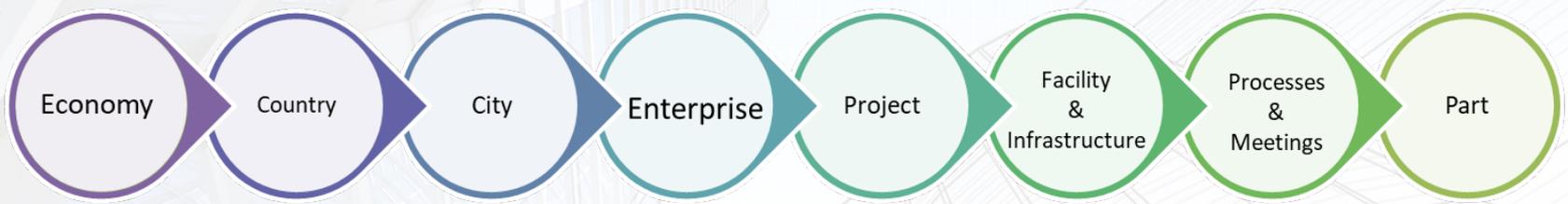
- Reliable *platform* to share data
- Basis for objective *comparisons*
- Coordinated Evidence to *inform decisions*



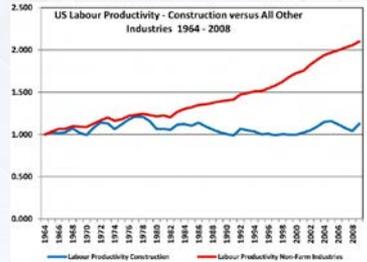
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Standardized & Scalable Sets of KPI: Call for Global Collaboration



Productivity Rate



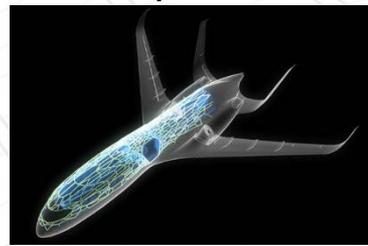
Societal Impact



User Engagement



Parts Optimization





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Takeaways

1. Focus on Meaningful Metrics; prioritize what can be done.
2. Link metrics to major organizational goals
3. Standardize metrics to support head-to-head comparisons
4. Develop a Holistic System of Comparable Metrics
5. Compile reliable evidence to support decisions
6. Select metrics to inform workflow management



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Focus on Meaningful Metrics, Prioritize what can be done





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What really matters?

- How many clashes can be found find,
— or how smoothly the project comes together?
- How many items can be checked off RFI lists,
— or how quickly we address the most critical issues?
- Keeping a regular meeting schedule,
— or getting things done?



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Link metrics to major organizational goals





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Zero loss-making projects



Zero environmental incidents



Zero accidents



Zero ethical breaches



Zero defects

Our Five Zeros

Based on our Code of Conduct and strategy, the Five Zeros are important that you should always be working

Skanska Vision and Values



600 DAYS
DIRECT **SCHEDULE** REDUCTIONS

32 DAYS AVERAGE SCHEDULE DUE TO VDC REDUCTION **PROCESS**



25% AND GREATER
PRODUCTIVITY INCREASES



2.95% AVERAGE
DIRECT COST REDUCTIONS

QUANTIFIABLE RESULTS ACROSS

Metrics from Mortenson



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Standardize Metrics to support head-to-head comparison



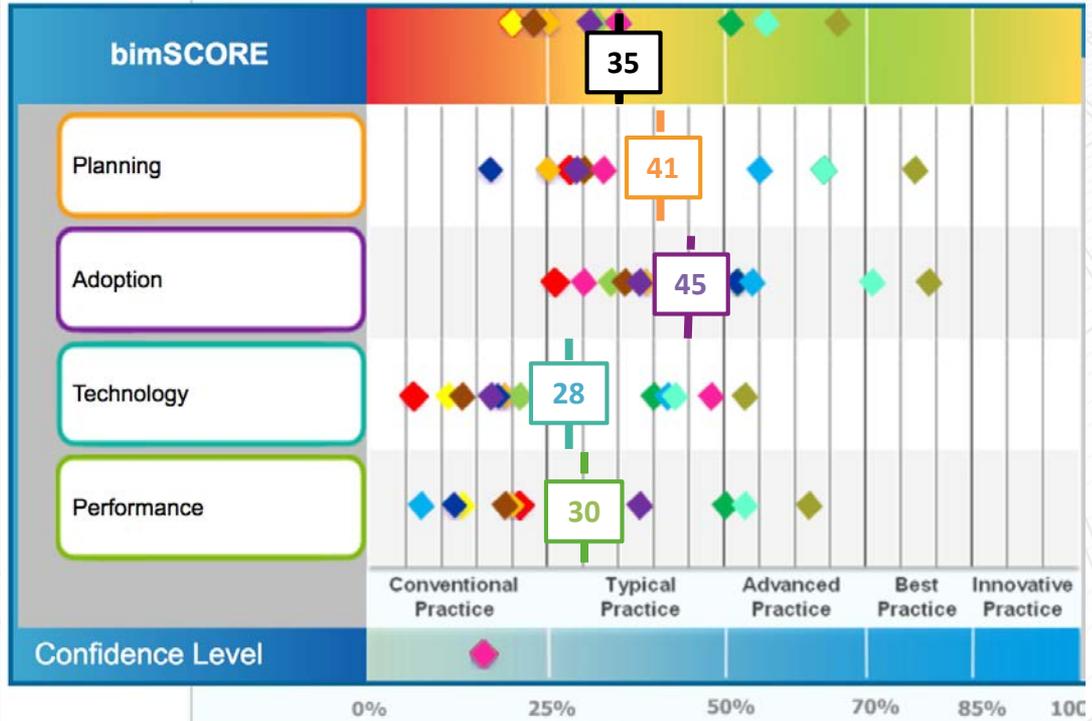


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Firm BIM Maturity Comparisons



Project	Score	Set
Firm A	66	◆
Firm B	56	◆
Firm C	51	◆
Firm D	35	◆
Firm E	35	◆
Firm F	32	◆
Firm G	31	◆
Firm H	25	◆
Firm I	23	◆
Firm J	23	◆
Firm K	20	◆
Firm L	20	◆



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Commitment Reliability

	AVERAGE LATENCY TYP A (Only Accounting Delayed Issues, Not Early Closing)	AVERAGE LATENCY TYP B (Accounting both Delayed Issues and Early Closing)	AVERAGE LATENCY TYP C (Accounting both Delayed Issues and Early Closing)	Average Postponement	Overall Commitment Reliability	Commitment Reliability Ranking
	A	B	C	D	A+B+C+D	
Design Architect	7.0	5.0	4.0	5.0	21.0	4
Civil Design	4.0	7.0	7.0	6.0	24.0	6
Kitchen Design	2.0	4.0	5.0	4.0	15.0	3
Executive Architect	3.0	2.0	1.0	1.0	7.0	1
MEP Design	6.0	8.0	6.0	3.0	23.0	5
Interior Design	1.0	1.0	2.0	7.0	11.0	2
Resort	5.0	3.0	8.0	8.0	24.0	6
Owner	8.0	6.0	9.0	9.0	32.0	9
Landscape Design	9.0	0.0	9.0	9.0	27.0	8

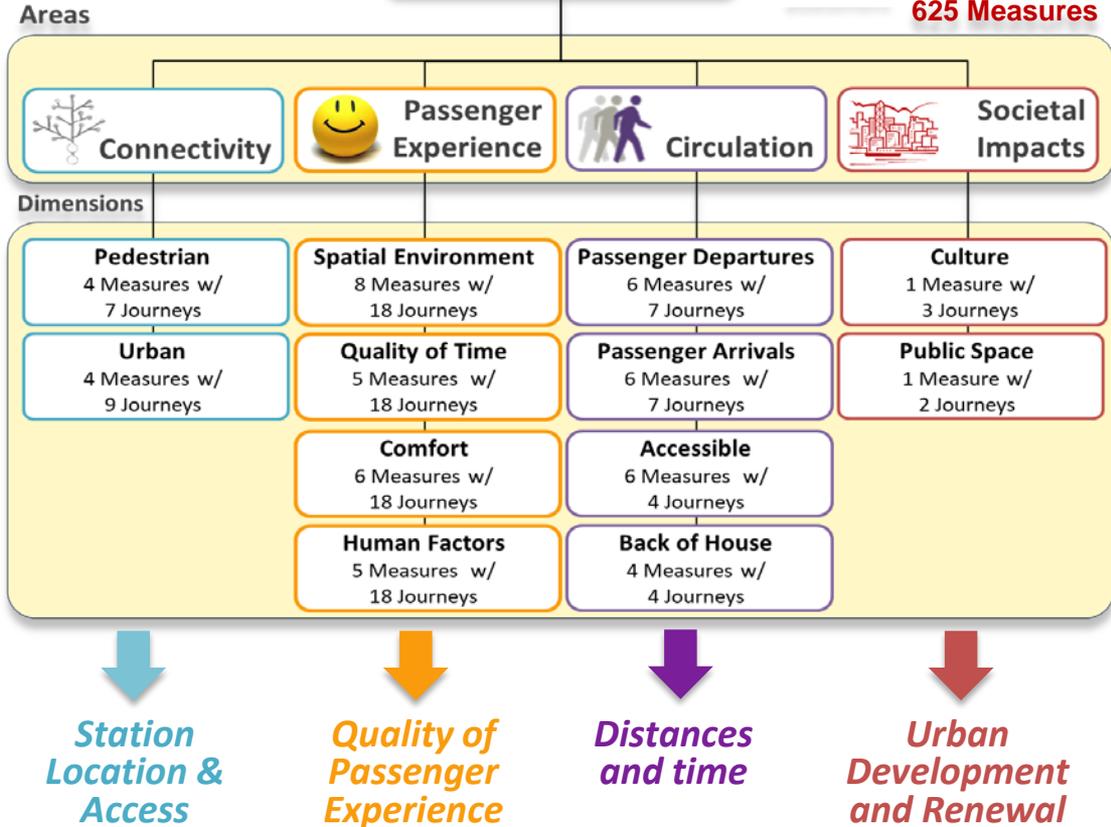
Tracking latency, average postponement, and overall commitment reliability

Overall Performance



London St. Pancras Int'l.
vs.
Beijing South Station

stationSCORE





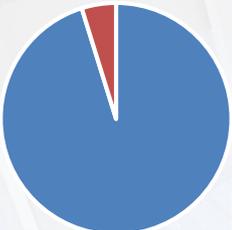
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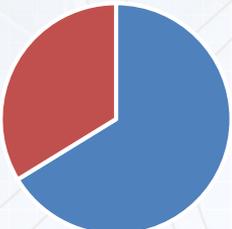
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Operational Excellence: Enterprise Facility Lifecycle BIM Program

Optimize Maintenance • Identify & Mitigate high-risk equipment investments



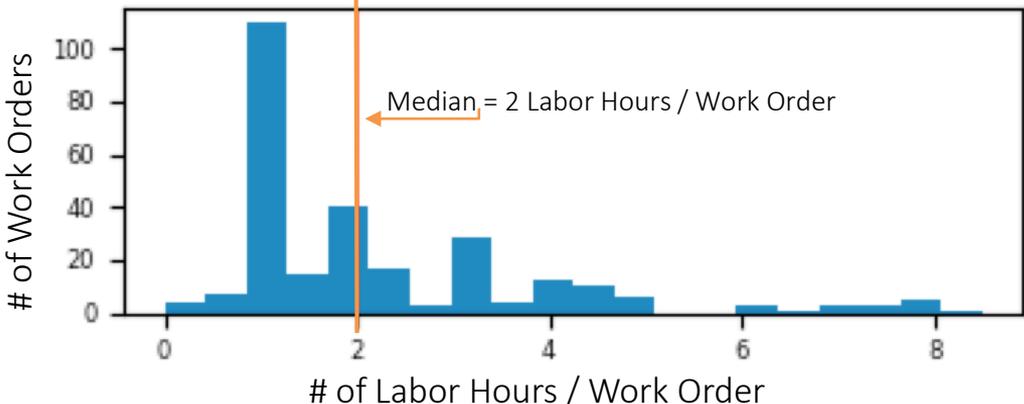
only **5%** of work orders are *un-scheduled*



yet **34%** of labor hours are *un-scheduled*

89% of *un-scheduled* labor hours are generated by 11% of assets → **high maintenance risk**

HISTOGRAM of Labor Hours for *Un-scheduled* Work Orders (excluding outliers*)



*some outliers require 100 to 2,484 Labor Hours / Work Order

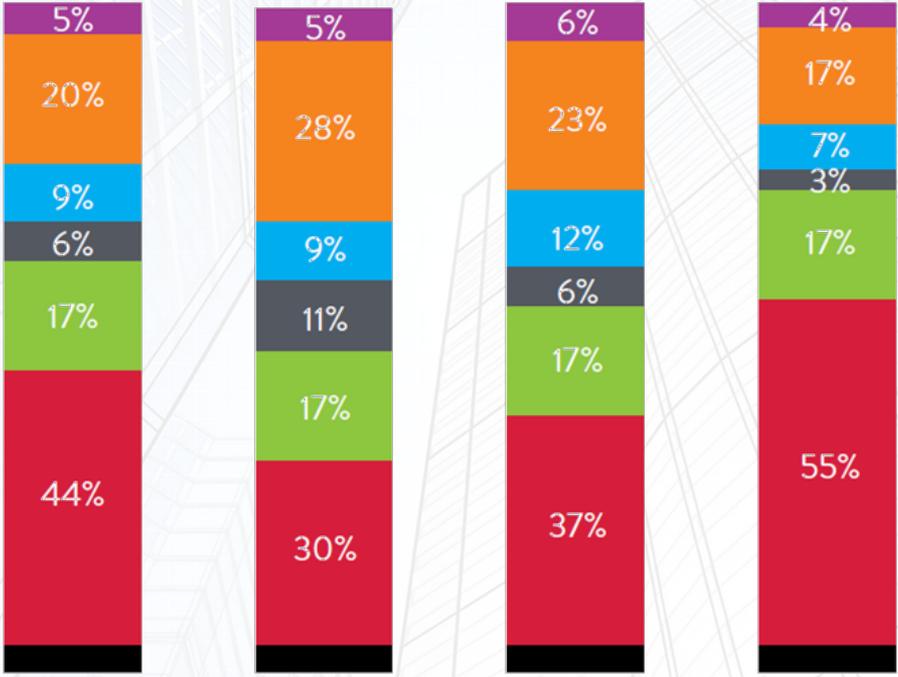


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Develop a Holistic System of Comparable Metrics



ADULTS

P18-34

P35-49

P50+

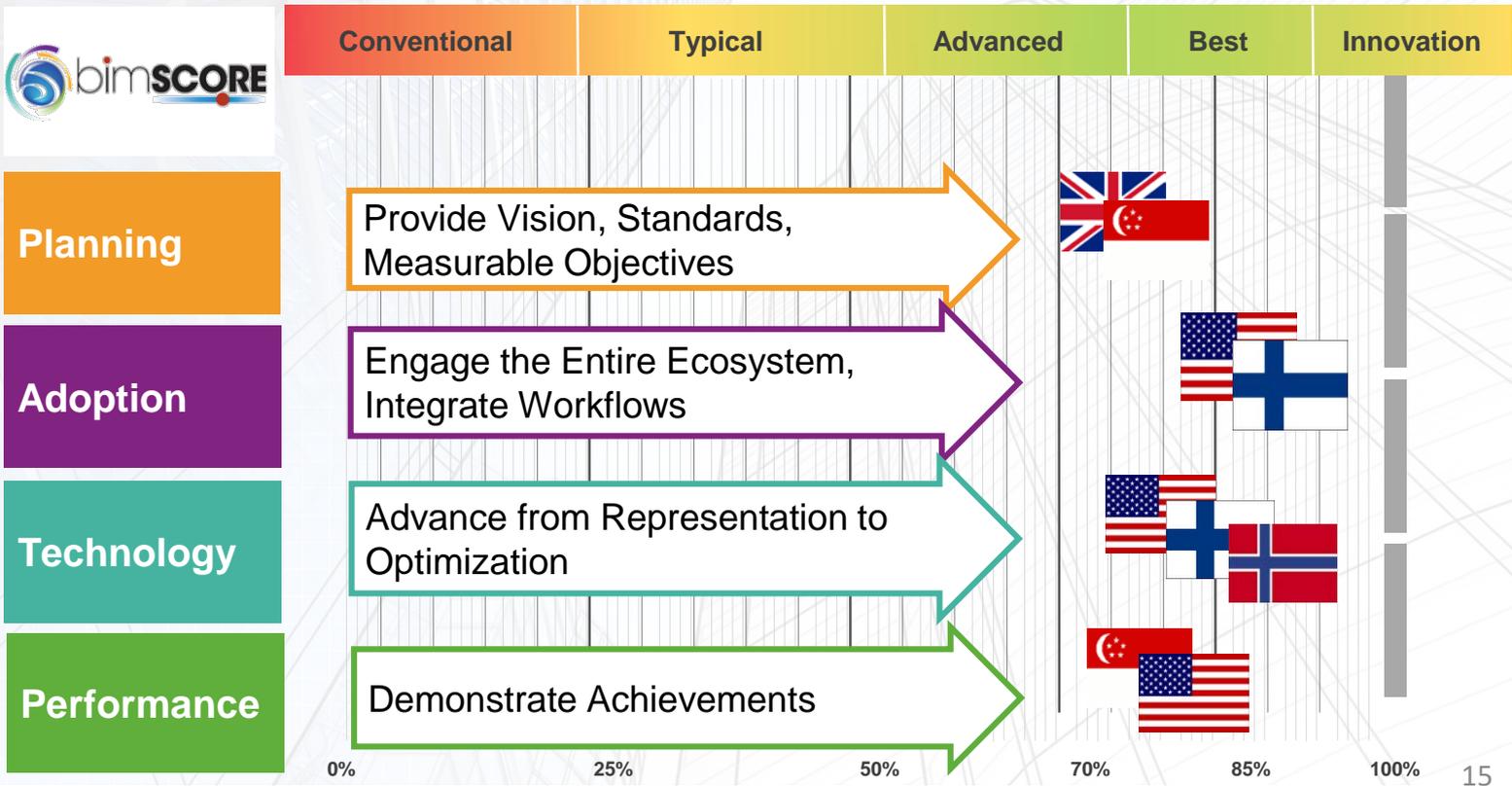
Source: linkresearchtools.com



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Global Benchmarking





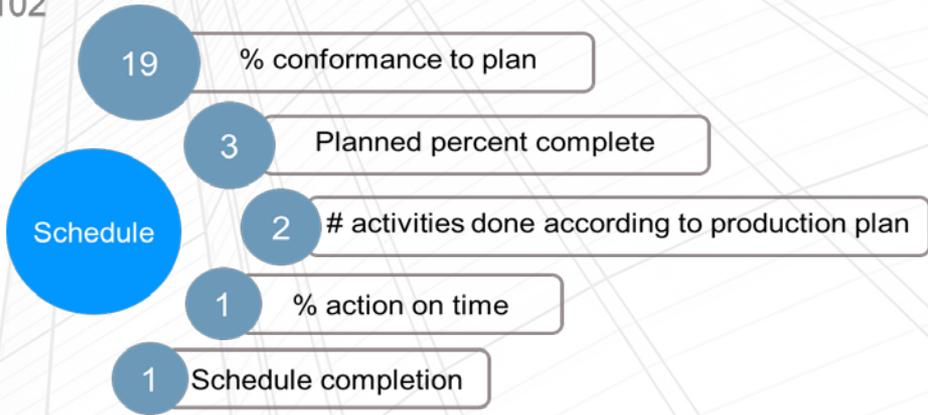
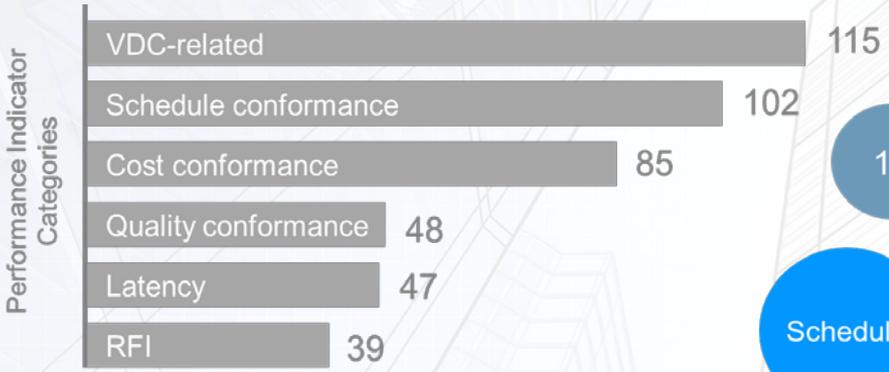
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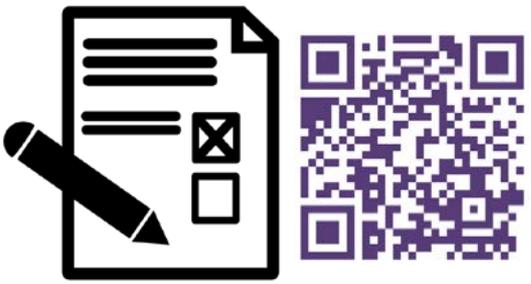
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161 projects from the CIFE Certificate Program

- **811** total performance indicators
- **535** unique performance indicators



Categories	Indicators	Metrics	Inputs
Client Objectives	Satisfaction	Client Satisfaction	[20] Estimate the client's satisfaction with selected performance objectives (E.g. Sustainability, Building quality etc.)
	Satisfaction	Project Performance Satisfaction	[14] Estimate the satisfaction for different aspects of project performance (E.g. Design clarity, Meeting effectiveness etc.)
Project Objectives	Design Performance	Design Alternatives	[15] # of major design alternatives considered for the project
		Design Robustness	[18] Cost of remediation / renovations performed after the completion of construction to remedy deficiencies in DESIGN
	Construction Performance	Schedule Variance	[16] % of construction tasks completed early or on-time relative to the baseline/planned construction schedule
		Cost Change	[17.1] % of construction cost change caused by Discretionary (intentional) changes [17.2] % of construction cost change caused by Non-Discretionary (unplanned) changes
	Operation Performance	Operation Reliability/Construction Quality	[19] Total % of operation/maintenance issues reported in the first five (5) years of operation
ICE	Decision Management	Decision Durability	[11.1] % of construction costs resulting from changed decisions [11.2] List typical root causes of changed decisions
	Stakeholder Engagement	Response Management	[12] % of re-visited decisions [13] Average response time for an action item
BIM	Level of Development (LoD)	Model Element <u>LoD</u> Compliance by Discipline	[6] % of BIM objects that meet targeted LoD requirements BY DISCIPLINE
		Model Element <u>LoD</u> Compliance by Model Use	[7] % of BIM objects that meet targeted LoD requirements by MODEL USE
	Data Compliance	Model Element DATA Compliance by model use	[8] % of BIM objects that meet targeted attribute DATA requirements by MODEL USE
PPM	Commitment Reliability	Commitment Reliability	[9] % of design and construction issues and/or decisions that are resolved on or before their original commitment date [10] Average latency (# of days late) of design and construction issues and/or decisions relative to their commitment date



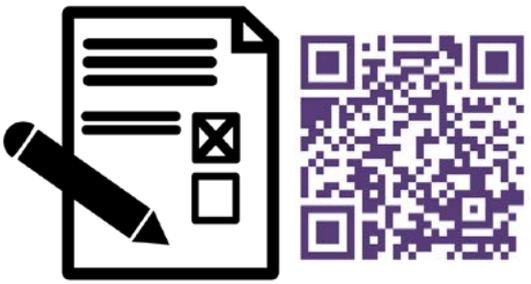
600+ Metrics >> 10 Key Performance Indicators >> 5 Categories



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ICE (Integrated Concurrent Engineering): Decision Durability

- On average, 31% decisions are revisited



600+ Metrics >> 10 Key Performance Indicators >> 5 Categories





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Compile reliable evidence to support decisions





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Evidence - Comparable performance metrics correlated to decisions



Advice - Inform decisions to achieve desired outcomes

1973

2018

New York → Houston

2.5 Hours
(1973)

4 Hours
(2018)

London → Edinburgh

1 hr 15 mins
(1995)

1 hr 25 mins
(2018)

Madrid → Barcelona

55 mins (1995)

1 hr 15 mins
(2018)



Adds an average of **two minutes** to each flight since 2008



\$ 1,360,000 saving

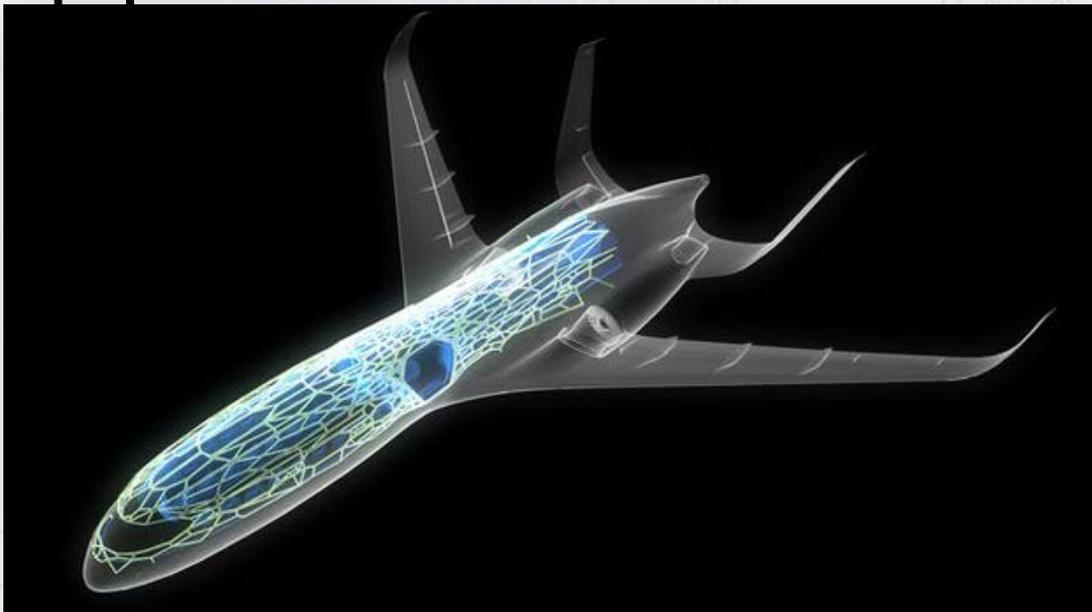


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Aerospace: A380 & Boeing 747-8: 6,000,000 Parts

Lightweight Carbon fibre composites for



- Can reduce the weight of an aircraft by up to **20%**
- Each kg cut means a saving of **roughly \$1m in costs** over the lifetime of an aircraft



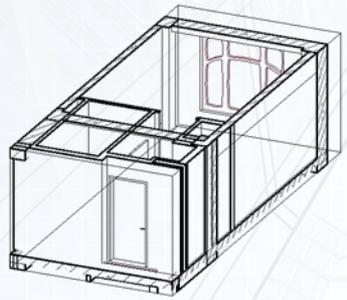
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Typical Hotel Guestroom

of Parts
8,350 – 12,650



Hospital Bathroom

of Parts
4,000



Prefabricated Hospital Bathroom

of Parts
60



For 440 Bathrooms:
98.5% Reduction
from 1,700,000 to 25,000





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Select metrics to inform workflow management





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Controllable Factors

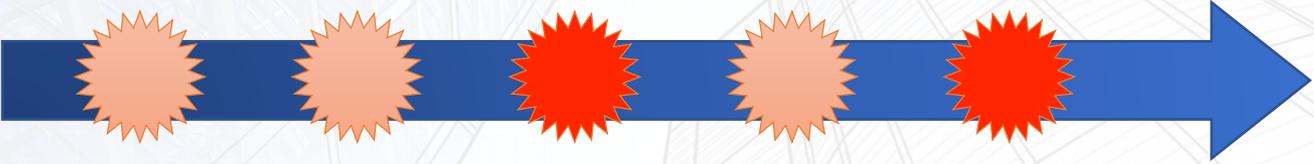
Publish Goals and Provide meaningful management information



Adopt and Integrate technology to achieve goals



80% Commitment Reliability



Uncontrollable Factors

Economic Downturns



Skilled Labor Availability



Client Decision-making





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Control Metrics Leading / Process / Action Indicators

3D Visualization 100% for Critical Areas



90% BIM Coordination in every working session



80% Commitment Reliability



Outcome Metrics Lagging / Product / Result Indicators

Project meets Quality Expectations



Minimized Field Coordination Defects



Project on Budget & on Time



Fragmented

Interim Progress

Integrated

Quantity Take Off Time

1 day / floor

1 hour / floor

15 min/ floor

BIM Authoring Turnaround Time

2 months

2 weeks

2 days

Managing Priorities

Listing 100+ unfiltered clashes

Focusing on 10 design issues

Optimizing design alternatives



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Invest in Meetings

# of Attendees	=	10 – 20 professionals
Rate	=	\$80 - 150/hr
Duration	=	1 - 3 hours
Frequency	=	12 - 50 meetings / yr
Cost	=	\$9000 - \$450,000 / yr
10% waste	=	\$900 - \$45,000 / yr



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Compare the outcomes...



Traditional Practice

50 person hours / issue

Per Issue
= \$7,500



Advanced Practice

29 person hours / issue

Per Issue
= \$4,370



Traditional Practice

3 Weeks

Baseline



Advanced Practice

4 days

Time Reduction
≥ 81 %

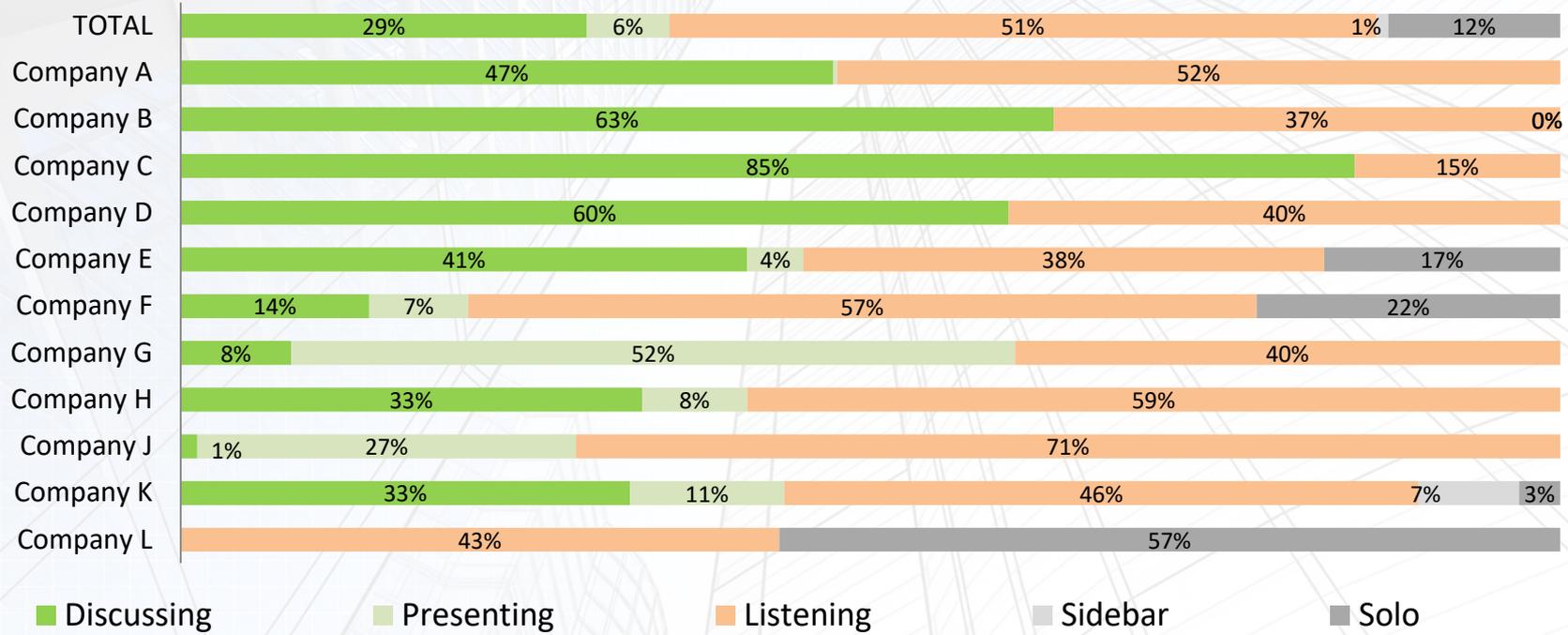


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Collaboration Effectiveness



Source: bimSCORE

Meetings

“ CEOs Are Always in Meetings ”

On average, executives report investing an average of 23 hours / week in meetings in which 34% of the time is wasted

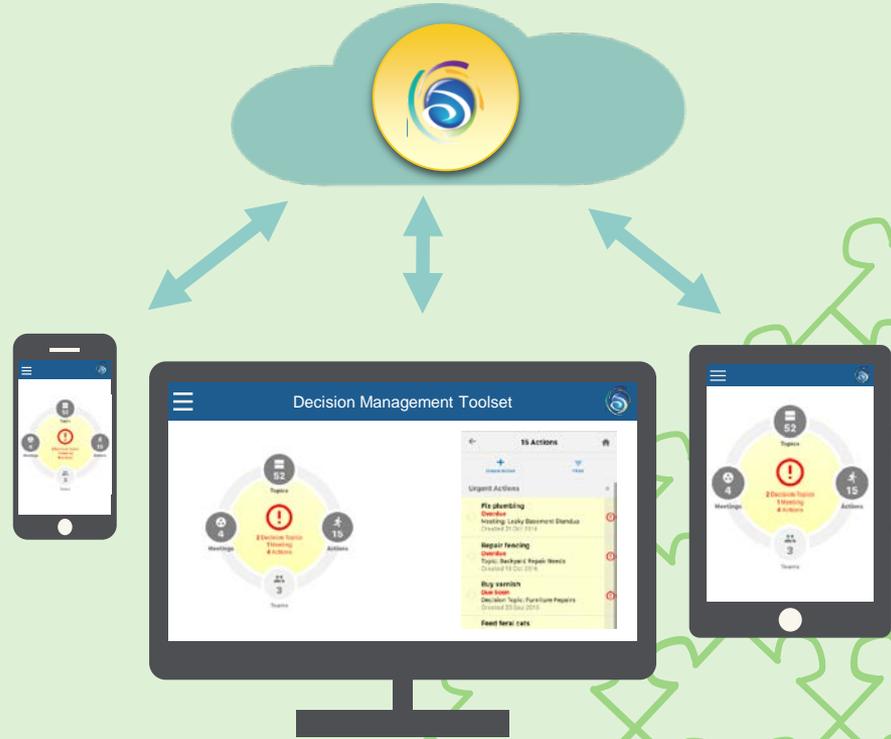
From “How CEOs Manage Time?” by Michael E. Porter and Nitin Nohria, Harvard Business Review

”Most employees attend 62 meetings / month”

There are more than 3 billion meetings per year. Executive on average spend 40-50% of their working hours in meetings.

From “How CEOs Manage Time?” by Michael E. Porter and Nitin Nohria, Harvard Business Review

Resolutions & Commitments



Decision Management & Meeting Facilitation
teamingSCORE



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